

THE HOTEL FOLK

Gender Pay Gap 2024

The Hotel Folk is one single legal entity which employs more than 250 employees over six hotels and a Country Club. We are committed to ensuring equal pay between women and men for equal work, and equality in all contractual terms and benefits. This is not only our legal obligation in continuing to ensure we comply with the Equality Act 2010 but we also strongly feel this to be our ongoing moral obligation too. We believe we continue to pay fairly based on the Company's business performance and market conditions.

What is the Gender Pay Gap?

The gender pay gap is the difference between the average (mean or median) earnings of men and women across a workforce. The figures contained in this report have been calculated using the methodology stipulated by UK legislation.

Equal Pay highlights the pay differences between men and women who carry out the same jobs, similar jobs, or work of equal value. As such, no inference can or should be made about equal pay using gender pay gap information.

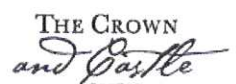
The Hotel Folk are required by law to publish an annual gender pay gap report and this report is for 5 April 2024.

Mean Gender Pay Gap

This is a comparison of the *average* hourly rate of pay for men compared to the average hourly rate of women. This snapshot date, the figure is 11.4% (+1.1%). This means that the average hourly rate for men is 11.4% higher than the average hourly rate for women. Our Head Chefs, CEO and three of five Hotel Managers are male, along with most chefs, however of the 11 members of our Exec Team (which includes Hotel and other Head Office managers) seven are female. We generally see more women in lower skilled, part time roles with a need to fit working hours around childcare/caring responsibilities. Men starting in roles on the same hourly rate tend to be able to undertake a variety of working hours and have more opportunity for progression.

Median Pay Gap

This shows the difference in the *middle* hourly rate of pay figure when comparing men and women and tends to be a more useful comparator as it removes the skewing effect that significant outliers (both high and low) can have on other data sets, such as the mean (average). Hospitality needs to be an agile industry and as such many people see it as an ideal second job or as a means to top up their income. This means that many of our Folk only work a few hours per week which can impact the range of hourly pay rates we see, especially for our female Folk. Our Median Pay Gap is 2.4% (-1.1%). The middle rate for men is 2.4% higher than women. This means that although there are more men in higher paid roles there is only a difference of 2.4% when comparing men and women in a list from lowest hourly rate to highest hourly rate and this gap is decreasing.



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Quartile Distribution

Men and women who were full-pay relevant employees were sorted using their hourly pay then divided into 4 equal quartiles, the percentage of men and women in each quartile is shown below:

Lower Quartile	44% men (-2.9%)	/	56% women (+2.9%)
Lower Middle Quartile	45% men (+13.8%)	/	55% women (-13.8%)
Upper Middle Quartile	39% men (-11%)	/	61% women (+11%)
Upper Quartile	59% men (+1.9%)	/	41% women (-1.9%)

Pay Gap

The data this year demonstrates a more even distribution of both genders in the lower quartiles than previous years. It also shows a higher percentage of women in the Upper Middle Quartile as we have seen more women move into supervisory roles. Whilst there is a slight increase in the percentage of men in the Upper Quartile we continue to work hard on our recruitment and retention strategies to ensure we attract and retain skilled employees and pay a fair rate to the best available person for the role.

All our roles have the same pay structure regardless of gender.

The Future

At The Hotel Folk we want to ensure all our colleagues have the opportunity to fully develop their career, regardless of their gender, background or education. We regularly conduct external benchmarking exercises and believe we compare favourably with the national averages for the hotel industry and commit to the aim of reducing our gender pay gap.

We offer where practicable a high level of flexibility with regard to working patterns and encourage returnees. We believe it is right to ensure our policies and practices for this are fair. We are looking to improve the work life balance for our Folk which in turn would give rise to more flexibility in some areas which have in the past not been able to accommodate this, and as such have often not presented attractive career opportunities for women. We are not complacent about gender pay gap and will be actively reviewing decisions around our annual pay review and considering ways in which we can support more women to reach leadership roles.

Every "Folk" has a part to play in contributing to The Hotel Folk success and we believe it is important that everyone is rewarded fairly for the performance of our business.

Actions:

1. Continue to support personal and professional development through our online appraisal platform.



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2. To continue to encourage uptake of apprenticeships and our Chef Development Program for new recruits to the Kitchen and training our current chefs to further their careers.
3. Undertake Hotel Folk engagement surveys and implement findings.
4. Continue to review the working conditions and work patterns in our kitchens to provide better work/life balance for kitchen Folk where practicable.

Bonus Pay Gap

The following results are comparing bonus payments, where a bonus is regarded as any payment related to profit sharing, productivity, performance, incentive, or commission, and for The Hotel Folk include employee awards and long service.

The bonus payment percentages are intended to reflect the distribution of bonus payments made to male and female "relevant employees", who were paid bonus pay in the 12 months that ended on the 5th April 2024. More women than men received a bonus in 2024 with 12.02% of male employees and 17.03% of women receiving payments. This is partly reflective of the fact that our Central Reservations team, which is commission based, is all female and that the bonuses paid out for Folk Awards in this year went to largely female teams.

Comparing the average/mean bonus paid to men and women the figure was 38.7%, therefore on average men were paid 38.7% more in bonus payments than women a decrease of 15.33%. The median bonus pay figure is the difference between the median (middle) bonus pay paid to relevant employees who are men, and the median bonus pay paid to relevant employees who are women, ours is 60% this year which is due to the fact that a higher number of lower bonuses were paid to women (via our Folk Awards and commission) whilst fewer bonuses were paid out to men, but those that were paid were of a higher value (via performance linked to the appraisal scheme for hotel managers).

I can confirm our data is accurate and has been calculated according to the requirements and methodology set out in the Equality Act 2010 (Specific Duties and Public Authorities) Regulations 2017.

D. A. Scott

Agreed by Mr David Scott, Chief Executive Officer, March 2025

Brudenell
Aldersburgh

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& HOTEL**
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THE CROWN
WOODBRIDGE

THE SWAN
at LAVENHAM

Whitelion
Hotel Aldersburgh

**THE CROWN
and Castle**
ORFORD

